

Keith Steward, Ph.D.

Boston, MA | 508-318-8035 | keith.steward@gmail.com

[LinkedIn](#) | [IntelligentDataWorks.ai](#) | [IDW LinkedIn](#)

August 31, 2026

Future Secure AI Hiring Team

Re: Engagement Director

Dear Future Secure AI Hiring Team,

Owning enterprise AI engagements from problem definition and value framing through production deployment closely matches how I have operated across AI products, cloud transformation, and customer delivery.

At Intelligent DataWorks, I combined customer discovery, product direction, architecture, and engineering execution to deliver a production agentic-AI platform within eight months. It supports 70+ automations across more than 20 workflows, accelerates selected work by up to 50x, and showed estimated annual savings of approximately \$54,000 per adopting organization. I remained directly accountable for turning ambiguous workflows into concrete capabilities while balancing speed, security, governance, and adoption.

At AWS, I advised 200+ enterprises on AI, data, and cloud adoption, working with technical leaders and executives to move from business needs to executable architectures. At TriMark, I aligned stakeholders around 50+ analytics use cases and delivered a data platform that reduced reporting from roughly two months to one day. At MassMutual, I delivered a cloud privacy platform that automated approximately 90% of a manual workflow.

My background is grounded in software product delivery and accountable implementation rather than top-tier strategy consulting. Intelligent DataWorks is pursuing a strategic acquisition, and I am seeking a long-term operating role elsewhere. I would welcome a discussion about delivering AI Co-Workers that achieve measurable customer value in production.

Sincerely,

Keith Steward, Ph.D.