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[LinkedIn](#) | [IntelligentDataWorks.ai](#) | [IDW LinkedIn](#)

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Lerner Solutions Hiring Team

Re: AI Strategy and Deployment Manager

Dear Lerner Solutions Hiring Team,

Owning AI deployments from client discovery through solutioning, technical delivery, training, and sustained adoption closely matches how I have led enterprise programs.

At Intelligent DataWorks, I own discovery, requirements, architecture, coding, delivery, releases, operations, and customer validation for a production AI platform. I built the AssistX core and first 80% of its initial application, then recruited and technically led 11 engineers. The platform supports 70+ automations across more than 20 workflows with 99.9% availability.

At AWS, I advised more than 200 enterprises, created 170+ enablement assets, delivered over 50 presentations and workshops, and trained 180+ specialists. At NorthBay, I translated client needs into reusable cloud and AI architectures while remaining hands-on enough to build the initial data-and-ML accelerator.

Compensation, remote eligibility, and the percentage of client travel are not disclosed and require confirmation. I would welcome a discussion about making Lerner's AI engagements repeatable, technically sound, and genuinely adopted by client teams.

Sincerely,

Keith Steward, Ph.D.