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WorkTrust Solutions Hiring Team

Re: Manager Applied Engineering - (Forward Deployed Engineering)

Dear WorkTrust Solutions Hiring Team,

Leading forward-deployed engineers from business discovery through production delivery closely matches how I have combined team leadership, enterprise architecture, and hands-on AI execution.

At Intelligent DataWorks, I recruited and technically led 11 engineers while owning use-case discovery, priorities, architecture, a \$900,000 budget, releases, and operations. We delivered a production platform within eight months that supports 70+ AI capabilities across more than 20 workflows and accelerates selected work by up to 50x. The system combines LLMs, RAG, agents, APIs, data services, evaluation, security, and AWS infrastructure.

At TriMark, I partnered with business leaders to prioritize more than 50 use cases, delivered the first enterprise data lake in seven months, and reduced cross-ERP reporting from roughly two months to one day. At SuccessKPI, I led an 11-person organization delivering an AI-powered workforce SaaS product. At MassMutual, I led cloud implementation across five privacy and AI-governance initiatives in a regulated financial-services environment.

My cloud depth is AWS-led rather than Azure, but the architecture, integration, governance, and delivery patterns transfer directly. Intelligent DataWorks is pursuing a strategic acquisition, and I am seeking a long-term operating role elsewhere. I would welcome a discussion about accelerating high-value initiatives while developing a strong applied-engineering team.

Sincerely,

Keith Steward, Ph.D.